

# Table of Contents



<b>About the Author</b> .....	vii
<b>Acknowledgments</b> .....	ix
<b>Foreword</b> .....	xi
<b>Preface</b> .....	xiii
<b>Chapter 1</b> Apartments Overview .....	1
<b>Chapter 2</b> The Valuation Process and Scope of Work .....	13
<b>Chapter 3</b> Apartment Market Area .....	19
<b>Chapter 4</b> Site Description and Analysis .....	25
<b>Chapter 5</b> Building Description and Analysis .....	35
<b>Chapter 6</b> Market Analysis .....	47
<b>Chapter 7</b> Highest and Best Use Analysis .....	69
<b>Chapter 8</b> Site Valuation .....	91
<b>Chapter 9</b> The Sales Comparison Approach .....	99
<b>Chapter 10</b> The Cost Approach .....	121
<b>Chapter 11</b> The Income Capitalization Approach .....	141
<b>Chapter 12</b> Reconciliation and Reporting .....	165
<b>Additional Resources</b> .....	179
<b>Glossary</b> .....	181
<b>Bibliography</b> .....	187
<b>Index</b> .....	189